



Please fill in the data and fax it back to SCO Germany. Fax Nr: [+49 6172 4867 12](tel:+496172486712)

SCO Partner program Homepage: <http://www.sco.com/partners/>

Your contact details

Name of your company:	
Address:	
VAT registration number:	
Website:	
Do you have a weblink with reference to an existing SCO partnership?	
Your main contact (name, tel. number, email)	
Additional contact (name, tel. number, email)	
Who is your SCO contact person? (name)	
What is your SCO partner ID, please? When has your partnerprofile been updated the last time? <i>In order to become an authorised SCO partner, you have to be a registered SCO partner with a partner ID.</i>	

Your SCO partnership

You have installed SCO software in your company or at your customers business (*)	Yes <i>If you have neither installed nor are you using any SCO software, unfortunately we cannot appoint you to an authorised SCO partner.</i>
Which SCO software are you using? Which solution does your business offer for which SCO software? (please, name the precise version)	
Do you already refer to the usage of SCO products and your SCO partnership on your website? If not yet, are you planning to do so in the near future? (*)	<i>If you have no reference to SCO on your website yet, neither are you planning to have one in the future, unfortunately we cannot appoint you to an authorised SCO partner.</i>
Please, describe the solution that you are offering on an SCO platform. Particularly, which one, in case you are offering one – and if yes, which database is being used, has your company developed the software themselves, is the software typically used in your business branch or can it be used even beyond, ... <i>* Please, do also find further information in the comment box at the end</i>	

<p>When was the last time your company has purchased SCO products, which product, how many and from which distributor/partner? <i>* as an authorised partner you should have established a channel through which you can purchase any SCO product within a reasonable time frame</i></p>	<p><u>When:</u></p> <p><u>Which:</u></p> <p><u>How many:</u></p> <p><u>Where:</u></p>
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Your SCO Know How

<p>Which SCO OpenServer products can you support technically on your customer’s side as an authorised partner? (installation, configuration, backup, updates, ...)</p>	<p>SCO OpenServer 5 - SCO OpenServer 6 - SCO UnixWare 7 –</p>
<p>Has one of your employees joined an SCO ACE training?* (name, telephone, email) *not necessarily required</p>	
<p>On a range between 1 – 10 , How do you judge the technical Know How of SCO OS products in your company? (from installation of the systems to software development on the system)</p>	
<p>During which office hours can your main or your second contact person be reached?</p>	
<p>Do you have a support agreement, either with SCO (directly) or with your SCO product supplier?</p>	
<p>Do you offer consultation or installation services for any SCO product to your SCO end customer or to potential SCO customers at their premises?</p>	
<p>On a range between 1 – 10 , How do you judge the sales Know How on SCO OS products in your company? (beginning with - you know the SCO products by name, -to you can place SCO products excellently against competitors)</p>	
<p><u>Additional comments:</u></p>	